

Head Monitoring & Evaluation

Location: Mumbai

1. **About Technoserve:**

TechnoServe is a not for profit economic development agency which creates business solutions to poverty. We work closely with rural and urbanizing women and men in developing countries to build enterprises that generate income, create livelihood opportunities and fuel economic growth. Headquartered in the United States, we operate in more than 30 countries.

TechnoServe has been active in India since 2007, working to: 1) Strengthen value chains: We work hands-on with smallholder farmers, enabling them to grow high-value products, engage with private sector companies and sell in profitable markets; 2) Support entrepreneurs in poor areas: We provide business training and support to women and men who want to create thriving, sustainable enterprises; 3) Promote sustainable local economic development: Our market-led approach increases incomes for target groups, catalyzing further economic and social development in their communities.

We are presently working with a diverse set of partners and funders, including Capgemini, Cargill, Citi Foundation, HDFC Bank, Kellogg, NABARD, Visa Foundation, Walmart Foundation, etc. to execute largescale, multi-year programs, based on our core areas of expertise. In the past, we have worked in various organisations including Abbott, the Bill & Melinda Gates Foundation, Cairn Energy, IFC Advisory, JP Morgan, National Rural Livelihoods Promotion Scheme and USAID. In 2019 alone, TechnoServe facilitated incremental financial benefits in excess of INR 112 Crores for its 40,000+ beneficiaries across 8 states in India. Internationally, our work has been recognized for its high impact and returns on donor investment. In November 2019, we were awarded as the “#1 Non-Profit” among 1,000 non-profit organisations in the category of “reducing poverty” by ImpactMatters, an independent charity evaluator which rates charities on impact and cost-effectiveness. TechnoServe has won numerous awards for the work in India and all information can be found in our website.

More information can be found at www.technoserve.org

2. **Position Description: Head Monitoring and Evaluation**

The principal objective of this role is to ensure good performance of the M&E function in the country, promoting evidence-based decision making in the management process. The incumbent should lead and guide the strategy and evaluation design of M&E within the projects.

The primary responsibility of the incumbent is to plan and implement: 1) **Design & conduct robust impact evaluations** 2) **Systems and procedures that generate timely and high-quality data** 3) **Analysis of data that enables adaptive management within the project.** S/he will advise in all technical activities related to monitoring and evaluation. S/he will be reporting to the Country Director.

The role would require the incumbent to be in direct and constant communication with the Project Managers, the coordinators of various components of the project, and senior leadership team.

2. **Key Responsibilities:**

The Monitoring and Evaluation Lead will work closely with the leadership and Donor stakeholder teams in evaluation, impact studies and reporting the M&E studies; developing and undertaking structured monitoring and evaluation of different projects on a periodic basis.



- **Development of M&E framework including key indicators** for all the components of the work, development of tools and process for data collection and reporting. The role will work alongside the implementation teams and drive Strategic and Impact Interventions and Assessments.
- Utilize the established framework, methodology and procedures for monitoring and evaluating program performance in accordance with the logical framework and donor reporting requirements
- Conduct regular field visits to support the implementation of M&E activities
- Work with senior program management to **integrate M&E data into program planning and decision-making processes**
- Develop tools for managing and **reporting economic benefit indicators, multidimensional impact evaluations** of multiple program interventions
- Establish and maintain strong working relationships with Donors and Stakeholders to oversee and manage strategic relationships.
- Coordinate the expertise of all relevant knowledge exchange and innovation activities, raising awareness of and harnessing relevant funding and partnership streams. Institutional partnerships and funding opportunities
- Under guidance of the Country Director, develop and maintain strategic partnerships with potential donor agency partners and related government departments, corporations, academia and other relevant agencies

3. **Key Responsibilities:**

- Candidate should have 14-18 years of experience in conducting monitoring and evaluation of development projects
- Should have demonstrated team management capabilities
- **Should be proficient in using quantitative techniques in field surveys and qualitative methods in impact evaluation**
- **Should possess demonstrated knowledge of standard monitoring and evaluation tools such as logical framework, results framework analysis, etc.**
- **Candidate should be capable of using Digital Technology in implementing M&E functions.**
- **Should have excellent analytical skills and ability to undertake field assessment and synthesize data preferably using statistical packages.**
- Candidate should have excellent communication skills (oral as well as written) and should be proficient in MS office, relevant database management and analysis software
- Should be able to engage with donors on a high level discussion on M&E aspects including, evaluation designs, sampling approaches, outcomes of intervention and policy implications
- Demonstrated ability to work as an effective team member
- The candidate should be flexible to travel extensively to project locations

3. **Application Instructions:**

Qualified and interested applicants should submit a Word-formatted single document consisting of **cover letter, resume (in MS Word format) and salary history** to sshankar@tns.org Please identify the position for which you are applying in the subject line.

Visit us at www.technoserve.org / <https://www.technoserve.org/our-work/impact/>

TechnoServe is an Equal Opportunity Employer